



Specialized Exhibition of Material Dispensing Technologies finding applications in Automotive, Aerospace and Electronics Manufacturing

The logo for MAT DISPENS 2018 features a stylized green 'M' and 'D' on the left. To the right, the word 'MAT' is in a bold, dark blue font, with '2018' in white on a dark blue rectangular background to its right. Below 'MAT' is the word 'DISPENS' in a larger, bold, dark blue font. A thin dark blue vertical line is positioned to the right of 'DISPENS'.

MAT **2018**
DISPENS

28 – 30 November 2018

Bombay Convention and Exhibition Centre (BCEC),
Mumbai, INDIA

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Introduction – what is it?

- ❑ a platform for **users** to meet **suppliers** (of materials and dispensing equipment)
- ❑ to help users identify **optimal** solutions for their operations.
- ❑ vendors meet customers, share business value of their solutions
- ❑ users realize differentiating factors for taking informed decisions
- ❑ Target industries – Automotive, Aerospace, Electronics

Right Material, Right Dispensing

Today's manufacturing involves -

- complex designs
- new materials
- increasing focus on reducing cost and improving quality...
- **numerous** points of application of lubricants, adhesives, sealants, epoxy underfill, solder paste, coatings, and flux etc.

The need for a show like this

*Manufacturers are looking for **materials** that offer*

- better structural integrity
- safety
- energy conservation
- improved acoustical functioning

The need for a show like this (Cont'd)

...and innovative *dispensing solutions* that make production processes easier and efficient

Manufacturers are exploring available options today, and of course, continually look to know how things will unfold *in the future* ...

This is your chance to **connect** and **influence** this target market!

Basic facts

Fair Concept:

Specialised Exhibition
of Materials and
Dispensing
Technologies serving
**Automotive,
Aerospace and
Electronics**
manufacturing

Fair Dates: 28 – 30 November, 2018 | (Wed-Fri)

Opening Hours: Day 1 10:00 to 18:00 hrs

Day 2 10:00 to 18:00 hrs

Day 3 10:00 to 17:00 hrs

*Trade visitors only

Venue: Hall No. V, Bombay Convention & Exhibition Centre
(BCEC) Mumbai

Exhibition Space: 2310 SqM gross

Exhibitors: 100+ (estimated)

Visitors: 5,000 (estimated)

Empowering Manufacturing Efficiency

Fringe Programs

Fringe programs at MatDispens will cater to delegates' eagerness to learn from experts, to take good decisions not just for the present but to understand the future

I. **Workshops** - example topics.

- "Simplified Grease application in automobiles" / Glue / Coating / Fluids / Curing etc.
- "Anaerobic adhesives application on suspension struts, bolts and fuel filters".

II. **Vertical Keynote sessions** on various topics by Internationally renowned speakers

"Why choosing the right Material / Dispensing Equipment is critical for long term success"

**actual program will be finalized closer to the event*

Who will attend

*Forward-thinking business managers from **Automotive, Aerospace and Electronics Manufacturing** who are responsible for their operational growth...*

- ✓ Process Engineering Department
- ✓ Plant / Manufacturing / Functional heads
- ✓ Capex procurement heads
- ✓ Operations / Project heads / Design heads / Product Development Managers
- ✓ R&D / Quality / Product Managers



Who will Participate

- Adhesives of all types - Acrylic, Epoxy resin, Cyanacrylate etc.
- Greases and Oils, Lubricants, Coolants
- Plural component materials such as Polyurethanes, Epoxies, Resins, Silicones
- Conformal Coatings
- Sealants
- Thermal Interface Material
- Thermally Conductive gap filling materials
- Potting compounds
- Coating
- Encapsulation materials
- Pastes
- Joint sealing compounds

Materials



- Dispensing machines, dispensing guns
- Curing & Drying machines
- Dispensing Consumables and accessories - Syringes, cartridges, needles, barrels, bottles, nozzles, tips
- Dispensing valves
- Metering & monitoring pumps
- Dispensing robots and attachments
- Pressurized Fluid dispensers
- Hot melt application systems
- Mixing systems
- Spraying Systems
- Filling Systems
- R&D centres, Testing facilities

Equipment



Why you **should** be part of this

- Gain direct access to *carefully curated audience* from Automotive, Aerospace and Electronics Manufacturing industry.
- Meet and greet other suppliers from your domain, understand their product offerings and their market standing.
- Allow customers to compare competing brands and reinforce the advantage of choosing you against your competition.
- Meet a qualified buying audience from key interested companies.
- Benefit from high profile networking opportunities.
- Gain direct association to the event's promotional campaign.

What you can expect

We invite carefully chosen **complementing** profile of individuals - End Users / Consultants, Customers / Vendors, Buyers / Sellers come together on one platform resulting in **better business potential**.

Much effort goes into selecting and curating the right mix of crowd at our events, and this is really the “Focussed Events Advantage”

Our events have –

- A thoroughly researched program
- High profile experts
- Event structure that facilitates networking
- CTO, CEO are special VIP guests at our events



Curating the right audience

We have spent last 15 years doing events specifically in Automotive Manufacturing.

The who's who of Indian automotive manufacturing community have attended and appreciated our innovative concepts.

Our legacy comes from -

- **Own event brands:** Automotive Engineering Show, LaserTech India, Mega-Tech, VRTECH, Excellence Awards for Innovation and Creative Automation (awards), Automotive Systems – News on the Automotive plant (publications)
- **Managed events:** Automotive Materials & Manufacturing (AMM), AMS Conference, Indo-German Conference “Plastics in Automobiles”, Plastics for Safe and Innovative Mobility, Automotive R&D Trends, Advances in Metrology, FISITA World Automotive Congress, Automotive Electronics Pavilion at Electronica – Productronica India
- **International:** Manufacturing Expo, Thailand & Vietnam, AAITF Schenzen

Gain from extensive promotion

- ✓ Advertisements in Trade Journals
- ✓ Social Media Marketing
- ✓ Web Banner & Listing on Web Resources
- ✓ PR & Press Meets
- ✓ Email Marketing
- ✓ SMS & Whatsapp Marketing
- ✓ Partner marketing

Participating Options

❖ **Book a booth –**

- Standard Booth Package (min.9 SqM): INR 11,500/- per SqM
- Bare Space (min 24 SqM) – INR 10,500/- per SqM

❖ **Sponsor a workshop –**

- Confirmed list of attendees from from Automotive, Aerospace and Electronics Manufacturing.
- Opportunity to interact and influence actual users and address the challenges they are facing in their operations today.
- Approx. 25 – 30 pre-registered (paying) serious, meaningful delegates directly involved with the solution you provide.

❖ **Branding options –**

- Be seen by the right people at the right place. Enquire for detailed information.

Be a part of this innovative event!



Connect with us!

Focussed Event Management Pvt. Ltd.

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A quality event by:

