



Specialised Exhibition of Materials and  
Dispensing Technologies for Manufacturing

The logo for MAT DISPENS 2018 features a stylized green 'M' and 'D' on the left. To the right, the text 'MAT' and 'DISPENS' is written in a bold, dark blue, sans-serif font. The year '2018' is enclosed in a dark blue rectangular box with white text, positioned above the 'S' in 'DISPENS'.

**MAT** **2018**  
**DISPENS**

28 – 30 November 2018  
Bombay Convention and Exhibition Centre (BCEC),  
Mumbai, INDIA

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# Introduction

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- ❑ MatDispens is a platform for **users of Materials and Dispensing Equipment** to meet suppliers of solutions in this field.
- ❑ It will help customers **learn and choose the correct materials and equipment** for their specific needs so as to optimize their operations.
- ❑ Providers will meet and share business value in their solutions and **users will realize the differentiating factors** for taking informed decisions for their businesses.
- ❑ Target industries – Automotive, Aerospace, Electronics

# Right Material, Right Dispensing

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*Today's manufacturing involves -*

- complex designs
- new materials
- increased focus on reducing costs, maximizing productivity and improving quality...

# The need for a show like this

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Manufacturers are on the look out for

- ❖ Newer performance materials that offer
  - ✓ better structural integrity
  - ✓ safety
  - ✓ energy conservation
  - ✓ improved acoustical functioning

## The need for a show like this (Cont'd)

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They also look for

- ❖ Innovative dispensing solutions that
  - ✓ make production processes easier and efficient
  - ✓ for application of lubricants, adhesives, sealants, epoxy underfill, solder paste, coatings, and flux etc.

Manufacturers are not only looking for available options but ALSO desire to **know how things will unfold in the future ...**



...is your chance to **connect,**  
**educate and influence** this  
target market!



# Basic facts

## Fair Concept:

Specialised Exhibition  
of Materials and  
Dispensing  
Technologies serving  
**Automotive,  
Aerospace and  
Electronics**  
manufacturing

**Fair Dates:** 28 – 30 November, 2018 | (Wed-Fri)

**Opening Hours:** Day 1 10:00 to 18:00 hrs

Day 2 10:00 to 18:00 hrs

Day 3 10:00 to 17:00 hrs

\*Trade visitors only

**Venue:** Hall No. V, Bombay Convention & Exhibition Centre  
(BCEC) Mumbai

**Exhibition Space:** 2310 SqM gross

**Exhibitors:** 100+ (estimated)

**Visitors:** 5,000 (estimated)

**Empowering Manufacturing Efficiency**

# Fringe Programs

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Fringe programs at MatDispens will cater to delegates' eagerness to learn from experts, to take good decisions not just for the present but to understand the future

I. **Workshops** - example topics.

- "Simplified Grease application in automobiles" / Glue / Coating / Fluids / Curing etc.
- "Anaerobic adhesives application on suspension struts, bolts and fuel filters".

II. **Vertical Keynote sessions** on various topics by Internationally renowned speakers

"Why choosing the right Material / Dispensing Equipment is critical for long term success"

*\*actual program will be finalized closer to the event*

# Who will attend

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*Forward-thinking business managers from **Automotive, Aerospace and Electronics Manufacturing** who are responsible for their operational growth...*

- ✓ Process Engineering Department
- ✓ Plant / Manufacturing / Functional heads
- ✓ Capex procurement heads
- ✓ Operations / Project heads / Design heads / Product Development Managers
- ✓ R&D / Quality / Product Managers



# Who will Participate

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- Adhesives of all types - Acrylic, Epoxy resin, Cyanacrylate etc.
- Greases and Oils, Lubricants, Coolants
- Plural component materials such as Polyurethanes, Epoxies, Resins, Silicones
- Sealants
- Thermal Interface Material
- Thermally Conductive gap filling materials
- Potting compounds
- Coating
- Encapsulation materials
- Pastes
- Joint sealing compounds
- Other Functional materials

## Materials



- Dispensing machines, dispensing guns
- Light Curing machines
- Dispensing Consumables and accessories - Syringes, cartridges, needles, barrels, bottles, nozzles, tips
- Dispensing valves
- Metering & monitoring pumps
- Dispensing robots and attachments
- Pressurized Fluid dispensers
- Hot melt application systems
- Mixing systems
- Spraying Systems
- Filling Systems
- R&D centres, Testing facilities

## Equipment



## Why you **should** be part of this

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- Gain direct access to *carefully curated audience* from Automotive, Aerospace and Electronics Manufacturing industry.
- Meet and greet other suppliers from your domain, understand their product offerings and their market standing.
- Allow customers to compare competing brands and reinforce the advantage of choosing you against your competition.
- Meet a qualified buying audience from key interested companies.
- Benefit from high profile networking opportunities.
- Gain direct association to the event's promotional campaign.

# Participating Options

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## ❖ Book a booth –

- Standard Booth Package (min.9 SqM): INR 11,500/- per SqM
- Bare Space (min 24 SqM) – INR 10,500/- per SqM

## ❖ Sponsor a workshop –

- Confirmed list of attendees from from Automotive, Aerospace and Electronics Manufacturing.
- Opportunity to interact and influence actual users and address the challenges they are facing in their operations today.
- Approx. 25 – 30 pre-registered (paying) serious, meaningful delegates directly involved with the solution you provide.

## ❖ Branding options –

- Be seen by the right people at the right place. Enquire for detailed information.

# Gain from extensive promotion

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- ✓ Advertisements in Trade Journals
- ✓ Social Media Marketing
- ✓ Web Banner & Listing on Web Resources
- ✓ PR & Press Meets
- ✓ Email Marketing
- ✓ SMS & Whatsapp Marketing
- ✓ Partner marketing

# Focussed Events advantage - right audience

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We have spent last 15 years doing events specifically in Automotive Manufacturing.

The who's who of Indian automotive manufacturing community have attended and appreciated our innovative concepts.

Our legacy comes from -

- **Own event brands:** Automotive Engineering Show, LaserTech India, Mega-Tech, VRTECH, Excellence Awards for Innovation and Creative Automation (awards), Automotive Systems – News on the Automotive plant (publications)
- **Managed events:** Automotive Materials & Manufacturing (AMM), AMS Conference, Indo-German Conference “Plastics in Automobiles”, Plastics for Safe and Innovative Mobility, Automotive R&D Trends, Advances in Metrology, FISITA World Automotive Congress, Automotive Electronics Pavilion at Electronica – Productronica India
- **International:** Manufacturing Expo, Thailand & Vietnam, AAITF Schenzen





Be a part of this innovative event!

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# Connect With Us

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A quality event by:

